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College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 2 March 1991

ROCKY MOUNTAIN REGION (RMCPA)

American Graduate School of International Management - Thunderbird
University of Arizona
Brigham Young University
Carroll College
Colorado School of Mines
Colorado State University
Colorado Tech
University of Colorado
University of Denver
Eastern Montana College
Kansas State University
Kearney State University
Montana State University
University of Montana
University of Nebraska - Lincoln
University of Nebraska - Omaha
New Mexico Institute of Mining & Technology
New Mexico State University
University of New Mexico
Northern Arizona University
University of Northern Colorado
Peru State College
South Dakota School of Mines
University of South Dakota - Business
Utah State University
University of Utah
Washburn University
University of Wyoming

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Rocky Mountain** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (February 8, 1991 through March 8, 1991) and cumulatively (September 1, 1990, and March 8, 1991).

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RMCPA REGIONAL Report No. 2 MARCH 1991

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 2/8/91 THROUGH 3/8/91

CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

BY CURRICULUM FOR	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	421	$24000	$28375	*	*	*	198	1618	$24952	$26603	$29200	$25350	$20195
BUSINESS ADMIN (INCL MGMT	7	47	20130	24948	*	*	*	68	431	21788	23096	28000	21300	16000
DISTRIBUTION MANAGEMENT	+	5	+	28500				+	8	+	27613			
ECONOM & FINANCE (BANKING	1	87	28800	26679	*	*	*	87	464	25157	25002	30000	25000	18000
HOTEL/RESTAURANT MGMT.	+	9	+	20061				22	38	21827	21097	22000	22000	22000
HUMAN RSRCS (incl LABOR R	+	8	+	25375				2	46	18500	24027	*	*	*
MANAGEMENT INFO SYSTEMS	3	17	28427	29077	*	*	*	12	164	25888	27781	*	*	*
MARKETI"G/MARK MGMT (RESR	+	69	+	25528				54	456	22440	23540	27500	22000	18000
REAL ESTATE	+	+	+	+				+	4	+	20080			
COMMUNICATIONS														
ADVERTISING	1	9	12000	22433	*	*	*	1	35	12000	21767	*	*	*
COMMUNICATIONS	+	23	+	21644				14	104	22297	21583	*	*	*
JOURNALISM	+	18	+	20510				2	59	17882	18833	*	*	*
TELECOMMUN/BROADCASTING	+	8	+	26250				1	17	21037	23106	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	17	27	19233	18665	*	*	*	31	191	19377	19937	23975	19000	16100
PRE-ELEMENTARY EDUCATION	+	+	+	+				2	25	10000	17139	*	*	*
PHYSICAL EDUCATION	1	1	16305	16305	*	*	*	2	21	18153	19120	*	*	*
SPECIAL EDUCATION	2	2	23000	23000	*	*	*	4	36	20650	23017	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	+	+	+	+				2	9	17200	19411	*	*	*
TEXTILES & CLOTHING	+	13	+	20015				1	23	27000	20978	*	*	*
MERCHANDISING MANAGEMENT	+	3	+	21833				+	24	+	21388			
HUMANITIES														
FOREIGN LANGUAGES	2	5	21234	19484	*	*	*	3	15	23656	21434	*	*	*
LETTERS (incl English, Li	2	13	21000	22346	*	*	*	4	52	19850	21681	*	*	*
VISUAL & PERFORMING ARTS	1	14	22079	17767	*	*	*	6	42	21302	19738	*	*	*
HUMANITIES - OTHER	+	10	+	23248				1	32	16400	21856	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	1	9	15600	19650	*	*	*	1	37	15600	21057	*	*	*
HISTORY	2	7	17618	18034	*	*	*	3	24	17012	20447	*	*	*
POLITICAL SCIENCE/GOVT	+	13	+	21540				7	60	21229	21665	*	*	*
PSYCHOLOGY	+	20	+	19419				5	74	17744	18802	*	*	*
SOCIOLOGY	1	8	12000	20150	*	*	*	5	38	15542	18943	*	*	*
SOCIAL SCIENCES-OTHER	3	12	17213	19205	*	*	*	10	56	16668	19088	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	6	+	28110				2	74	32250	30318	*	*	*
AGRICULTURAL	+	1	+	25000				+	17	+	31471			
ARCHITECTURAL	+	1	+	29700				3	26	25133	30727	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	30000				+	4	+	26875			
CHEMICAL	10	120	38190	37985	*	*	*	109	685	37580	36990	40200	38000	35000
CIVIL	15	50	32120	31054	*	*	*	111	390	29510	29798	36000	29400	24144
COMPUTER	1	10	35000	34270	*	*	*	6	73	32650	32056	*	*	*
ELECTRICAL/ELECTRONIC	9	94	31478	33073	*	*	*	108	737	31597	32943	37200	33000	26000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	+	+	+				+	2	+	$29700			
INDUSTRIAL	+	14	+	$33673				9	164	$31126	32058	*	*	*
MECHANICAL	11	144	$34820	34333	*	*	*	106	891	34643	33897	$38500	$35538	$29000
METALLURGICAL	+	9	+	33904				17	54	33722	33803	*	*	*
MINING (INCL GEOLOGICAL)	+	+	+	+				12	32	31152	31018	*	*	*
NUCLEAR	+	+	+	+				+	9	+	32895			
PETROLEUM	3	22	39700	40664	*	*	*	35	123	39597	38486	42000	40000	36600
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	2	10	30900	29770	*	*	*	21	97	28966	27814	33600	30000	25000
INDUSTRIAL TECHNOLOGY	+	3	+	31500				2	12	27000	26042	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	7	15	19457	22263	*	*	*	18	43	19469	21949	*	*	*
ANIMAL SCIENCES	+	8	+	20805				2	23	21500	21528	*	*	*
PLANT SCIENCES	+	2	+	20000				+	6	+	21413			
NATURAL RESOURCES	+	1	+	28080				+	8	+	21095			
OTHER AGRICULTURAL SCIENC	+	5	+	24338				10	23	27114	25440	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	1	47	33500	31146	*	*	*	45	395	31026	30153	36000	32300	24000
COMPUTER PROGRAMMING	+	+	+	+				+	15	+	29123			
INFORMATION SCIENCES & SY	+	22	+	30948				12	102	26530	28800	*	*	*
SYSTEMS ANALYSIS	+	2	+	23500				1	3	18600	21867	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	10	29000	29696	*	*	*	4	59	23363	27774	*	*	*
HEALTH SCIENCES	+	1	+	24500				9	26	20720	20944	*	*	*
NURSING	+	3	+	25333				9	55	23100	27964	*	*	*
PHARMACY	+	21	+	40099				+	27	+	39633			
SCIENCES														
ACTUARIAL	+	2	+	22750				+	4	+	25225			
ARCHITECTURAL & ENVIRONME	+	1	+	25000				1	15	26400	25927	*	*	*
BIOLOGICAL	1	7	20903	21902	*	*	*	6	30	20901	20410	*	*	*
CHEMISTRY	1	2	24500	28840	*	*	*	4	37	27175	27625	*	*	*
GEOLOGY & GEOLOGICAL SCI	2	3	22400	23267	*	*	*	4	17	25450	27691	*	*	*
MATHEMATICS	+	8	+	21746				12	61	27538	25595	*	*	*
PHYSICS	+	+	+	+				2	13	33260	28176	*	*	*
OTHER PHYSICAL & EARTH SC	2	2	18400	18400	*	*	*	2	4	18400	20637	*	*	*
POLYMER SCIENCE	+	+	+	+				+	+	+	+			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	113	1525						1230	8559					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	3	371	$24000	$28512	*	*	*	158	1234	$25292	$27135	$29000	$25500	$21500
ACCOUNTING (PRIVATE)	+	55	+	27180				37	396	23635	24744	27500	25200	14400
COMMERCIAL BANKING (CNSMR	+	5	+	25600				3	28	17333	21850	*	*	*
COMMERCIAL BANKING (LENDG	+	10	+	24920				4	34	20750	23065	*	*	*
INVESTMT BANKING (CORP FN	+	+	+	+				5	13	25100	25577	*	*	*
INVESTMT BANKNG (M & A)	+	+	+	+				1	1	24000	24000	*	*	*
INVESTMT BANKG (REAL EST)	+	1	+	20000				+	4	+	18875			
INVESTMT BANKG (SALES & T	+	+	+	+				1	11	27000	23963	*	*	*
FINANCIAL/TREASURY ANALYS	1	30	28800	28731	*	*	*	41	167	26498	26242	32000	27000	22000
PORTFOLIO MGMT/BROKERAGE	+	+	+	+				4	16	17965	21160	*	*	*
UNDERWRITING	+	16	+	24000				9	71	24442	23705	*	*	*
INSURANCE - CLAIMS	+	6	+	19849				5	51	23484	22344	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	4	+	17145				1	14	14400	19295	*	*	*
MEDIA PLANNING	+	1	+	35000				+	5	+	25460			
REPORTING	+	+	+	+				1	13	12480	14975	*	*	*
PRODUCTION	+	7	+	21377				2	35	20000	24503	*	*	*
PUBLIC RELATIONS	+	11	+	20603				4	30	17325	19384	*	*	*
WRITING / EDITING	+	7	+	21586				1	20	18000	19635	*	*	*
MARKETING														
ADVERTISING	+	5	+	18800				5	17	20660	20135	*	*	*
BRAND/PRODUCT MANAGEMENT	1	11	12000	19066	*	*	*	22	68	23117	23855	27000	22502	18000
BUYER/MERCHANDISING	+	37	+	21831				1	99	15996	22841	*	*	*
DISTRIBUTION	+	8	+	29558				+	30	+	26709			
MARKET RESEARCH	+	2	+	27500				3	39	26833	25261	*	*	*
PURCHASING	+	3	+	29293				4	17	22400	24787	*	*	*
SALES	1	87	16640	25831	*	*	*	49	488	24658	24882	31000	25000	16640
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	3	+	21000				+	19	+	19870			
FINANC,TAXA, MONETARY POL	+	4	+	20725				6	42	21232	22802	*	*	*
ECONOMIC PROGRAMS	+	+	+	+				2	7	23296	22056	*	*	*
LAW ENFORCEMENT	+	6	+	21723				+	25	+	22986			
MILITARY	+	3	+	23667				2	26	25000	23803	*	*	*
NATIONAL SECURITY	3	3	16867	16867	*	*	*	4	7	19150	20229	*	*	*
URBAN / REGIONAL PLANNING	2	4	20153	17892	*	*	*	2	7	20153	17261	*	*	*
ENGINEERING														
BIOENGINEERING	+	+	+	+				+	4	+	24500			
DESIGN / CONSTRUCT	12	63	31250	32387	*	*	*	64	440	29901	30781	37200	30000	23000
ENVIRONMENTAL/SANITATION	+	13	+	31084				5	81	27911	30503	*	*	*
MANUFACTURING/INDUSTRIAL	1	69	27000	34221	*	*	*	27	480	35219	33740	38500	36000	30480
SYSTEMS / PROGRAMMING	+	14	+	33901				13	109	32115	32129	*	*	*
POWER SYSTEMS	1	9	36120	30940	*	*	*	11	108	33029	32930	*	*	*
SOFTWARE DESIGN & DEVELOP	1	17	35000	33648	*	*	*	9	91	32033	32469	*	*	*
HARDWARE DESIGN & DEVELOP	4	27	30675	32988	*	*	*	11	94	31307	33354	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	32	$34160	$34059	*	*	*	8	173	$33925	$33937	*	*	*
TESTING	1	16	24500	31264	*	*	*	9	82	26451	30457	*	*	*
PROCESS ENGINEERING	7	101	37700	38696	*	*	*	89	553	37350	37480	$40400	$38000	$34000
PROJECT ENGINEERING	15	47	37333	36312	*	*	*	144	403	34677	34231	40200	35250	29000
OTHER ENGINEERING	5	67	31080	33239	*	*	*	162	714	31938	32598	38316	32000	26000
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	1	+	22000				2	19	18940	24503	*	*	*
INDUSTRIAL HYGIENE	+	+	+	+				+	2	+	23916			
MEDICAL TECHNOLOGY	+	4	+	23925				3	28	25983	24349	*	*	*
NURSES / PERSONAL CARE	+	4	+	22120				9	51	23100	27158	*	*	*
OCCUPATIONAL THERAPY	+	5	+	28360				1	17	22000	29035	*	*	*
PHARMACIST	+	22	+	39483				+	28	+	39165			
PHYSICAL THERAPY	1	2	29000	25545	*	*	*	1	4	29000	19045	*	*	*
RESPIRATORY THERAPY	+	2	+	36828				+	3	+	35885			
OTHER HEALTH RELATED	+	5	+	20876				8	53	19560	24256	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	3	+	21240				+	15	+	20661			
COUNSELING	1	8	12000	15363	*	*	*	9	41	16362	16686	*	*	*
FUNDRAISING / DEVELOPMENT	+	+	+	+				1	1	15240	15240	*	*	*
SOCIAL WORK	+	6	+	20408				4	29	15375	16927	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	+	43	+	30559				33	305	28513	28420	34200	28200	24000
INFORMATION SYSTEMS	+	13	+	31862				16	107	24756	29174	*	*	*
SYSTEMS ANALYSIS & DESIGN	2	15	31000	30872	*	*	*	25	191	29166	29761	36000	29000	24500
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	2	+	30000				+	10	+	30424			
AGRICULTURE/NAT'L RESOURC	4	19	19000	21821	*	*	*	15	55	21352	21431	*	*	*
ARCHITECTURE	+	1	+	25000				1	7	26400	25057	*	*	*
CONSULTING	1	38	20800	29047	*	*	*	7	175	26243	28662	*	*	*
HUMAN RESRCS /INDUS RELS	+	6	+	25033				1	50	19000	22429	*	*	*
MANAGEMENT TRAINEE	10	100	21269	22954	*	*	*	101	594	21701	22256	26000	22000	18000
MATH/STATISTICIANS	+	3	+	20747				1	16	30000	23501	*	*	*
PARALEGAL	+	+	+	+				+	5	+	19000			
RESEARCHERS NON-TECHNICAL	+	+	+	+				1	5	21000	24400	*	*	*
RESEARCHERS - TECHNICAL	+	+	+	+				1	16	24000	29153	*	*	*
TEACHING	31	48	19924	19721	$22296	$20000	$18000	61	366	19498	20511	23975	19268	15800
TOTALS	113	1525						1230	8559					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

RMCPA REGIONAL Report No. 2 MARCH 1991

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	2	15	$25000	$37500	*	*	*	30	142	$28640	$31118	$32500	$28250	$24000
MBA--NON-TECH	10	38	41460	36570	*	*	*	34	156	36662	33870	46000	33500	29000
MBA--TECH	1	7	24700	50757	*	*	*	5	20	32540	39435	*	*	*
MS-BUSINESS	+	6	+	50654				1	7	40000	49132	*	*	*
ECONOMICS & FINANCE (BANK	+	28	+	44118				2	34	40500	42209	*	*	*
HUMAN RESOURCES (INCL LAB	+	1	+	35500				2	6	21500	28817	*	*	*
MANAGEMENT INFORMATION SY	+	+	+	+				4	7	33500	33886	*	*	*
MARKETING/MKTNG MGT (RESE	+	12	+	45745				+	14	+	45088			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				4	4	33250	33250	*	*	*
COMMUNICATIONS	+	1	+	32800				4	6	25250	27460	*	*	*
JOURNALISM	+	1	+	21500				+	2	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	+	+	+				+	15	+	24187			
ELEMENTARY EDUCATION	+	+	+	+				+	26	+	24472			
PHYSICAL EDUCATION	+	+	+	+				+	4	+	24500			
READING EDUCATION	+	+	+	+				+	1	+	32944			
SPECIAL EDUCATION	+	+	+	+				+	9	+	23896			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	2	+	16650			
LETTERS	+	+	+	+				1	4	13500	23500	*	*	*
VISUAL & PERFORMING ARTS	+	+	+	+				+	2	+	21163			
HUMANITIES - OTHER	+	2	+	35000				+	3	+	35000			
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	1	+	12600				+	9	+	23945			
SOCIOLOGY	+	1	+	28000				+	3	+	24267			
SOCIAL SCIENCES - OTHER	+	2	+	25500				+	13	+	30853			
ENGINEERING														
AEROSPACE & AERONAUTICAL	+	1	+	40000				1	8	36500	35640	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	+	+	+				+	+	+	+			
CHEMICAL	+	8	+	40934				4	25	39611	39818	*	*	*

continued

RMCPA REGIONAL Report No. 2 MARCH 1991

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	+	10	+	$35110				+	60	+	$34900			
COMPUTER	+	1	+	35200				+	2	+	37400			
ELECTRICAL/ELECTRONIC	+	21	+	41129				3	86	$37733	38078	*	*	*
INDUSTRIAL	+	+	+	+				+	18	+	36437			
MECHANICAL	+	10	+	36704				17	82	35109	38000	*	*	*
METALLURGICAL	+	+	+	+				9	16	38111	38014	*	*	*
MINING & MINERAL	+	+	+	+				2	13	42400	35085	*	*	*
NUCLEAR	+	+	+	+				+	2	+	37800			
PETROLEUM	4	4	$42300	42300	*	*	*	14	22	42469	43523	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	+	+	+				+	2	+	21091			
HEALTH SCIENCES	+	1	+	25000				+	4	+	26500			
NURSING	+	+	+	+				+	+	+	+			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	5	+	27239			
ARCHITECTURAL & ENVIRONME	+	+	+	+				+	1	+	28080			
BIOLOGICAL	+	+	+	+				+	2	+	24679			
CHEMISTRY	+	+	+	+				+	7	+	32486			
COMPUTER SCIENCE														
COMPUTER SCIENCE	+	2	+	45500				4	59	32875	36904	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	+	+	+				14	25	37443	36393	*	*	*
MATHEMATICS (INCL ACTUARI	1	1	35000	35000	*	*	*	1	8	35000	26900	*	*	*
PHYSICS	+	+	+	+				1	3	28000	27219	*	*	*
POLYMER	+	+	+	+				+	+	+	+			
TOTALS	18	174						157	939					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	4	35	$35625	$51463	*	*	*	9	72	$39833	$44058	*	*	*
MBA--TECH	+	8	+	54688				+	15	+	47100			
OVER 2 TO 4 YEARS														
MBA--NON-TECH	1	33	26000	53455	*	*	*	19	73	39257	45901	*	*	*
MBA--TECH	+	27	+	57141				2	30	38850	55584	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	1	20	32000	57315	*	*	*	11	69	49055	47032	*	*	*
MBA--TECH	1	14	36400	54693	*	*	*	1	30	36400	48400	*	*	*
TOTALS	7	137						42	289					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 2/8/91 THROUGH 3/8/91							CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	+	+	+				+	5	+	$54220			
ECONOMICS	+	+	+	+				+	+	+	+			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	$43000				+	5	+	37214			
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	+	+	+				+	1	+	30000			
FOREIGN LANGUAGES	+	1	+	45739				+	2	+	36870			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	3	+	50000				1	5	$52700	50540	*	*	*
SOCIOLOGY	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	+	+	+				2	3	42000	46027	*	*	*
CHEMICAL	+	3	+	53820				1	12	49000	52177	*	*	*
CIVIL	+	+	+	+				2	5	39498	41399	*	*	*
COMPUTER	+	1	+	45000				+	2	+	52250			
ELECTRICAL/ELECTRONIC	+	1	+	36000				+	9	+	56133			
INDUSTRIAL ENGINEERING	+	+	+	+				+	1	+	54000			
MECHANICAL	+	1	+	36000				+	3	+	43468			
METALLURGICAL	+	3	+	47000				2	8	45000	45930	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	1	+	36000			
BIOLOGICAL	+	+	+	+				+	1	+	33550			
CHEMISTRY	+	3	+	49000				1	34	42400	49060	*	*	*
GEOLOGICAL (INCL GEOPHYS)	2	2	$56000	56000	*	*	*	6	7	52883	50549	*	*	*
MATHEMATICS	+	1	+	54400				2	6	35750	38483	*	*	*
PHYSICS	+	1	+	40000				+	2	+	40000			
POLYMER	+	1	+	53400				+	1	+	53400			
TOTALS	2	22						17	114					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	25372 150 39500/21600					25000 1	21800 2		
BUSINESS ADMIN (INCL MGMT	24500 2			14800 1	20500 1	20250 4	24400 2		
ECONOM & FINANCE (BANKING	25767 3	31200 1		22080 10	27000 1	33125 4	24000 2	27250 4	15996 1
MANAGEMENT INFO SYSTEMS	25000 1						25000 1		
MARKETING/MARK MGMT (RESR		24000 1		16950 2	26000 2	23500 2	23000 1		
JOURNALISM						12480 1			
FOREIGN LANGUAGES						28500 1			
SOCIAL SCIENCES-OTHER						12000 1			
CHEMICAL								32000 1	
CIVIL								29078 13	29234 14
COMPUTER								29000 1	
ELECTRICAL/ELECTRONIC						30667 3	32190 19	33100 2	31360 2
INDUSTRIAL						33375 1		27500 1	
MECHANICAL							35000 1	33000 3	32132 3
MINING (INCL GEOLOGICAL)								26016 1	
PETROLEUM									33000 1
ENGINEERING TECHNOLOGY						30000 1	16500 1		35947 3
AGRIBUSINESS				20300 3				16800 1	
COMPUTER SCIENCE							30859 17	21400 1	
INFORMATION SCIENCES & SY							30000 1		
BIOLOGICAL							22000 1		
CHEMISTRY								24500 1	36000 1
GEOLOGY & GEOLOGICAL SCI								22900 2	

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MATHEMATICS							18000 1	24000 2	30053 3
PHYSICS							34020 1		

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING		23000 1		18000 1	25200 1	20267 3			
BUSINESS ADMIN (INCL MGMT	21833 3	13800 1	18600 1	22500 2	18000 1	20460 21 26000/18000			
ECONOM & FINANCE (BANKING	17292 5		24333 3	25517 12		21389 9			
HOTEL/RESTAURANT MGMT.		20100 2	22000 20 22000/22000						
HUMAN RSRCS (incl LABOR R				13000 1					
MANAGEMENT INFO SYSTEMS				28391 2		23500 3			
MARKETING/MARK MGMT (RESR	20000 1	19900 1		21900 3		21877 30 31000/18000			
ADVERTISING						12000 1			
COMMUNICATIONS			16800 1	24000 1		22051 7			
ELEMENTARY EDUCATION				18000 1					
HISTORY						15000 1			
POLITICAL SCIENCE/GOVT	22000 1		20400 1	19200 1					
PSYCHOLOGY			18000 1			19907 3			
SOCIAL SCIENCES-OTHER						17447 3			
INDUSTRIAL				26500 2					
MECHANICAL						34000 1			
INFORMATION SCIENCES & SY				29000 1		22867 3			
BIOLOGICAL						2000 1			

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			27500 3	24000 1		22416 5	18572 5		24000 1
BUSINESS ADMIN (INCL MGMT	17500 1	25000 1	25250 2		22000 1	21344 6	19900 2	19660 3	
ECONOM & FINANCE (BANKING						23923 2	25000 1		24000 1
HUMAN RSRCS (incl LABOR R						24000 1			
MANAGEMENT INFO SYSTEMS				25380 1					
MARKETING/MARK MGMT (RESR						23284 1			
COMMUNICATIONS				24500 1				18000 1	
JOURNALISM						23284 1			
TELECOMMUN/BROADCASTING						21037 1			
ELEMENTARY EDUCATION					19423 30 30500/15000				
PRE-ELEMENTARY EDUCATION					10000 2				
PHYSICAL EDUCATION					20000 1	16305 1			
SPECIAL EDUCATION					21700 3				17500 1
HUMAN ECOLOGY (HOME ECONO					19400 1				
FOREIGN LANGUAGES					21234 2				
LETTERS (incl English, Li					20133 3				
VISUAL & PERFORMING ARTS					21302 6				
HUMANITIES - OTHER					16400 1				
CRIMINAL JUSTICE						15600 1			
HISTORY					18018 2				
POLITICAL SCIENCE/GOVT					15000 1	26000 1	24000 1		
SOCIOLOGY					17600 1	20112 1	18000 1		
SOCIAL SCIENCES-OTHER					20400 1	16467 3			17300 1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ARCHITECTURAL							22950 2		
CHEMICAL						16973 1			
CIVIL			32300 2	34000 1		25837 7	26604 32 36000/23040		
ELECTRICAL/ELECTRONIC		35000 2		32577 10		25547 19			
MECHANICAL		33000 1		33560 10		26126 4			
MINING (INCL GEOLOGICAL)				33800 1			24000 1		
ENGINEERING TECHNOLOGY		25000 1				23500 2	26700 1		
AGRIBUSINESS					20065 3	23000 1	20920 2		
COMPUTER SCIENCE		15000 1		30600 1		25651 3			
INFORMATION SCIENCES & SY					18960 1				
SYSTEMS ANALYSIS							18600 1		
ALLIED HEALTH							14500 1	24975 2	29000 1
HEALTH SCIENCES								24110 4	18000 2
NURSING								23700 7	20000 1
BIOLOGICAL					19702 2		24000 1	18000 1	
CHEMISTRY					17000 1	31200 1			
GEOLOGY & GEOLOGICAL SCI		32000 1					24000 1		
MATHEMATICS					16000 1	24000 1	33900 1		
OTHER PHYSICAL & EARTH SC					18400 2				

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING						13200 1	13680 2		29000 1
BUSINESS ADMIN (INCL MGMT					19500 1		30250 4	16000 1	
ECONOM & FINANCE (BANKING							24000 1		24000 2
MANAGEMENT INFO SYSTEMS							28000 2		
HUMAN ECOLOGY (HOME ECONO			15000 1						
PSYCHOLOGY				11000 1					
SOCIOLOGY			12000 1	10000 1					
SOCIAL SCIENCES-OTHER	15240 1								
AEROSPACE & AERONAUTICAL					32250 2				
CHEMICAL						36120 5			38187 31 40700/36720
CIVIL					27000 1			28835 15	36000 1
ELECTRICAL/ELECTRONIC					32767 5		32650 2	24000 1	37833 3
INDUSTRIAL					33000 1		30996 1		
MECHANICAL					30444 9	33065 3	35040 2	33000 2	37324 4
METALLURGICAL					31500 1	30000 1			
ENGINEERING TECHNOLOGY					28875 4	33000 1	30300 2		
AGRIBUSINESS						18463 8			
ANIMAL SCIENCES						21500 2			
OTHER AGRICULTURAL SCIENC						27600 5			
COMPUTER SCIENCE					30580 3				36000 1
INFORMATION SCIENCES & SY					26000 3				29000 1
HEALTH SCIENCES				15500 2					
NURSING									22000 1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ARCHITECTURAL & ENVIRONME								26400 1	
MATHEMATICS							24000 1		40400 1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
ACCOUNTING		28500 1							27825 16
BUSINESS ADMIN (INCL MGMT	26000 1		27000 1			22000 1		16000 1	29200 3
ECONOM & FINANCE (BANKING	33000 1	28800 1	28000 1	18000 1					28583 18
MANAGEMENT INFO SYSTEMS	27000 1								25000 1
MARKETING/MARK MGMT (RESR			21675 4						28000 3
POLITICAL SCIENCE/GOVT									22000 1
CHEMICAL			34357 7		33600 1	28600 1			38656 58 41200/36000
CIVIL						31165 4			35988 17
COMPUTER		33967 3							
ELECTRICAL/ELECTRONIC	32739 7	30034 8	33600 2		35910 2			31000 1	35019 16
INDUSTRIAL			37520 1				31740 1		
MECHANICAL	33900 2	33833 3	27500 1		32125 4	30000 1		31800 1	37384 47 41000/36000
METALLURGICAL					33983 14				36000 1
MINING (INCL GEOLOGICAL)						32223 9			
PETROLEUM									39861 33 46000/37500
ENGINEERING TECHNOLOGY		28590 4						31777 1	
INDUSTRIAL TECHNOLOGY			27000 2						
OTHER AGRICULTURAL SCIENC			26628 5						
COMPUTER SCIENCE	30975 4				35400 1				34369 11
INFORMATION SCIENCES & SY									32400 2
MATHEMATICS									36000 1
PHYSICS		32500 1							

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
ACCOUNTING	22200 1						19100 2
ECONOM & FINANCE (BANKING			28000 1				24800 2
MARKETING/MARK MGMT (RESR			28000 1				24000 2
COMMUNICATIONS							24833 3
TEXTILES & CLOTHING					27000 1		
LETTERS (incl English, Li							19000 1
ARCHITECTURAL							29500 1
CHEMICAL		37440 1				39504 1	30600 2
CIVIL				28400 2		34350 2	
COMPUTER						34000 1	31000 1
ELECTRICAL/ELECTRONIC			34260 1		34500 1		31800 2
INDUSTRIAL							33000 1
MECHANICAL						36000 3	24000 1
PETROLEUM						37500 1	
COMPUTER SCIENCE			34500 1			28000 1	
HEALTH SCIENCES							23040 1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	25366 156 39500/21600	27600 2		20731 13	24875 4	24177 14	23550 8	27250 4	15996 1
BACHELOR - TECHNICAL				20300 3		31075 5	30756 42 40800/22000	28077 29 36000/24000	30941 27 39720/27000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	19396 10	19380 5	21733 27 25000/20400	23578 24 30000/18000	21600 2	21027 81 31000/17420			
BACHELOR - TECHNICAL				27333 3		24920 5			

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	17500 1	25000 1	26600 5	24627 3	19369 55 33000/15000	21126 24 26592/16305	19966 10	19245 4	20700 4
BACHELOR - TECHNICAL		29167 6	32300 2	33034 23 44000/30600	18836 10	25382 39 35360/21201	25693 43 36000/22800	23592 14	21250 4

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	15240 1		13500 2	10500 2	19500 1	13200 1	25373 9	16000 1	25667 3
BACHELOR - TECHNICAL				15500 2	30313 29 33500/27000	26860 25 37600/17000	31372 8	28891 19	37442 43 40700/36000

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	28667 3	28650 2	23617 6	18000 1		22000 1		16000 1	28055 42 35000/26000
BACHELOR - TECHNICAL	32375 13	31080 19	31103 18		33868 22 37200/32500	31551 15	31740 1	31526 3	37642 186 46000/33400

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	22200 1		28000 2		27000 1		
BACHELOR - TECHNICAL		37440 1	34380 2	28400 2	34500 1	35078 9	

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25339 153 39500/21600	23727 33 31200/14400							25483 6
BUSINESS ADMIN (INCL MGMT	21400 2	16000 1	14800 1	13500 1	24000 1				21220 5
ECONOM & FINANCE (BANKING	25500 3	25750 2	18600 2	24000 2	26500 3	24000 1		27000 1	27809 23 34000/24000
MARKETING/MARK MGMT (RESR		24000 1							25000 2
POLITICAL SCIENCE/GOVT					22000 1				22000 1
AGRIBUSINESS				21500 1					18000 1
COMPUTER SCIENCE									32600 3

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
ACCOUNTING	25000 1		18000 1						
BUSINESS ADMIN (INCL MGMT		15000 1					16000 1	16000 1	18000 1
ECONOM & FINANCE (BANKING	15620 3	26756 5	24807 3				24000 1	18000 1	
MARKETING/MARK MGMT (RESR		23600 2	25000 1						
COMMUNICATIONS		24000 1						18500 1	
JOURNALISM						12480 1			
SOCIAL SCIENCES-OTHER				14400 1					
AGRIBUSINESS								16800 1	

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									16800 1
BUSINESS ADMIN (INCL MGMT	20900 2	24188 10			25000 1	24800 2	22667 3		20300 1
ECONOM & FINANCE (BANKING		21750 4	15996 1				27527 11		23127 2
MARKETING/MARK MGMT (RESR	19500 1	22667 3			28500 1		23621 20 31000/15500		
ADVERTISING		12000 1							
COMMUNICATIONS	30000 1					20000 2	23371 5		
JOURNALISM		23284 1							
TELECOMMUN/BROADCASTING									21037 1
ELEMENTARY EDUCATION							18000 1		
TEXTILES & CLOTHING					27000 1				
POLITICAL SCIENCE/GOVT		20400 1					19200 1		
PSYCHOLOGY							17420 1		
SOCIAL SCIENCES-OTHER	12000 1						16640 1		
CIVIL							29410 2		
ELECTRICAL/ELECTRONIC							36000 1		
INDUSTRIAL		33000 1							
METALLURGICAL							34068 1		
AGRIBUSINESS									23000 1
ANIMAL SCIENCES							26000 1		
OTHER AGRICULTURAL SCIENC		23004 1							
BIOLOGICAL							22000 1		

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT	20000 1								
ECONOM & FINANCE (BANKING	26592 1								
PHYSICAL EDUCATION					16305 1				
CRIMINAL JUSTICE				15600 1					
POLITICAL SCIENCE/GOVT				26000 1					
SOCIAL SCIENCES-OTHER				17500 2					
ARCHITECTURAL							22950 2		
CHEMICAL							37600 2		37635 11
CIVIL			24000 1				28702 36 36600/23000		
ELECTRICAL/ELECTRONIC							30086 15	33000 1	35850 2
INDUSTRIAL								31740 1	37520 1
MECHANICAL			26000 1				35168 8	31800 1	33564 9
METALLURGICAL									33600 1
MINING (INCL GEOLOGICAL)								26016 1	35040 1
ENGINEERING TECHNOLOGY							26700 1		28500 2
CHEMISTRY								17000 1	
GEOLOGY & GEOLOGICAL SCI					24000 1				

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	28800 1								19500 1
MANAGEMENT INFO SYSTEMS	25000 3								
AEROSPACE & AERONAUTICAL									32250 2
ARCHITECTURAL									29500 1
CHEMICAL					37800 2	24000 1	37826 78 41200/36000	38101 8	36029 7
CIVIL							38000 1	32314 26 37800/29000	28486 43 39300/24500
COMPUTER			33967 3						31333 3
ELECTRICAL/ELECTRONIC	34399 7	32857 7	32725 4	31188 10	35000 4	30000 1	38500 1	29869 14	31689 39 39800/26000
INDUSTRIAL									29375 5
MECHANICAL	33900 1	33330 4			31800 1	28500 2	30560 2	34835 35 41000/29000	35586 42 44000/31000
METALLURGICAL							32940 5	34090 10	
MINING (INCL GEOLOGICAL)								31277 10	
PETROLEUM								39597 35 46000/36600	
ENGINEERING TECHNOLOGY						25640 4		24250 2	31956 11
OTHER AGRICULTURAL SCIENC									28000 2
COMPUTER SCIENCE	39000 1		27750 2				35400 1	34500 1	
BIOLOGICAL					24000 1				
CHEMISTRY						24500 1	36000 1	31200 1	
GEOLOGY & GEOLOGICAL SCI								28500 2	
MATHEMATICS									34092 5
PHYSICS				32500 1					34020 1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE		INDUSTRIAL HYG		MEDICAL TECHNO		NURSES / PERSO		OCCUPATIONAL T		PHARMACIST		PHYSICAL THERA		RESPIRATORY TH		OTHER HEALTH R	
BUSINESS ADMIN (INCL MGMT	22880	1							22000	1								
HUMAN ECOLOGY (HOME ECONO	15000	1																
PSYCHOLOGY																	11000	1
ALLIED HEALTH					31950	1							29000	1			18000	1
HEALTH SCIENCES					23000	2											21896	5
NURSING							23100	9										
BIOLOGICAL																	18000	1

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 7 - PAGE 1

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING						20000 1			18000 1
BUSINESS ADMIN (INCL MGMT				16000 1		23500 3	27398 3		
ECONOM & FINANCE (BANKING					24550 2	30000 1			
MANAGEMENT INFO SYSTEMS					26190 2		28167 3		
ELEMENTARY EDUCATION		13350 1							
SPECIAL EDUCATION		17500 1							
FOREIGN LANGUAGES					28500 1				
POLITICAL SCIENCE/GOVT		19500 2							
SOCIOLOGY		15028 4							
SOCIAL SCIENCES-OTHER		17300 1	15240 1						
ELECTRICAL/ELECTRONIC					14100 1		30000 1		
ENGINEERING TECHNOLOGY						22000 1			
AGRIBUSINESS									19460 9
ANIMAL SCIENCES									17000 1
OTHER AGRICULTURAL SCIENC									27534 4
COMPUTER SCIENCE					30691 23 40800/26700	30667 3	30550 11		
INFORMATION SCIENCES & SY					18960 1	24320 5	29633 6		
SYSTEMS ANALYSIS							18600 1		
ALLIED HEALTH				14500 1					
HEALTH SCIENCES				15500 2					
BIOLOGICAL						22000 1			
MATHEMATICS					24000 3	18000 1			

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING				30000 1					
BUSINESS ADMIN (INCL MGMT				21397 20 30000/18000			21000 1		22000 1
ECONOM & FINANCE (BANKING		26333 3		22633 12					
HOTEL/RESTAURANT MGMT.				21827 22 22200/22000					
HUMAN RSRCS (incl LABOR R				18500 2					
MANAGEMENT INFO SYSTEMS				24695 4					
MARKETING/MARK MGMT (RESR		27500 1		20439 22 23284/18080					
COMMUNICATIONS				20700 4					
ELEMENTARY EDUCATION									19633 29 30500/16100
PRE-ELEMENTARY EDUCATION									10000 2
PHYSICAL EDUCATION									20000 1
SPECIAL EDUCATION									21700 3
HUMAN ECOLOGY (HOME ECONO									19400 1
FOREIGN LANGUAGES									21234 2
LETTERS (incl English, Li			19000 1						20133 3
VISUAL & PERFORMING ARTS									21302 6
HUMANITIES - OTHER									16400 1
HISTORY				15000 1					18018 2
PSYCHOLOGY				20100 3					
SOCIOLOGY									17600 1
SOCIAL SCIENCES-OTHER				17850 2					20400 1
CIVIL		28200 2							
INDUSTRIAL				30996 1					

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
INDUSTRIAL TECHNOLOGY				27000 2					
AGRIBUSINESS				17900 2					20065 3
OTHER AGRICULTURAL SCIENC				27333 3					
ARCHITECTURAL & ENVIRONME	26400 1								
BIOLOGICAL									19702 2
GEOLOGY & GEOLOGICAL SCI		20800 1							
MATHEMATICS					30000 1			24000 1	16000 1
OTHER PHYSICAL & EARTH SC									18400 2

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25292 158 39500/21500	23635 37 31200/14400	17333 3	20500 3	25100 5	24000 1		27000 1	26232 37 34000/22000
BACHELOR - TECHNICAL				21500 1					28950 4

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	17965 4	24442 9	23484 5	14400 1		12480 1	20000 2	17500 3	18000 1
BACHELOR - TECHNICAL								16800 1	

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	20660 5	22628 20 42000/18000	15996 1		26833 3	22400 4	23985 43 45000/16640		20878 5
BACHELOR - TECHNICAL		28002 2					29481 6		23000 1

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	23296 2			19150 4	16305 1				
BACHELOR - TECHNICAL			25000 2		24000 1		29901 64 38500/23000	27911 5	35219 27 41000/30480

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	25950 4								
BACHELOR - TECHNICAL	34855 9	33029 11	32033 9	31307 11	33925 8	26451 9	37350 89 41200/34000	34677 144 46000/29000	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	18940 2				22000 1				
BACHELOR - TECHNICAL			25983 3	23100 9			29000 1		

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91 90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		16362 9	15240 1	16000 1	25996 5	24100 5	27783 6		18000 1
BACHELOR - TECHNICAL				15167 3	28963 28 40800/24000	25055 11	29603 19		21591 14

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		26625 4	19000 1	21387 93 30000/18000			21000 1		19565 53 33000/15600
BACHELOR - TECHNICAL	26400 1	25733 3		25350 8	30000 1			24000 1	19050 8

AVERAGE SALARY OFFERS MARCH 1991 RMCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 3/8/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	28167 3	28667 3		31500 4	43680 5	29000 1	33200 4	29500 2	
MBA--TECH								24700 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	42333 3								
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH							34000 2		

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH							43000 1		43667 3
MBA--TECH					40000 1				

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		40800 1	46667 3						29000 1
MBA--TECH									30000 1

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							
MBA--TECH							